



CREMATION AND FUNERAL ALTERNATIVES

Stephen D. Lohrmann P.A.

8717 Green Pastures Drive Baltimore, MD 21286-2100

Telephone: 410-321-1005 Email: info@cafa.com Website: www.cafa.com

GENERAL PRICE LIST

These prices are effective January 1, 2007, but are subject to change without notice.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Basic Services of Funeral Director and Staff \$995

Our basic service charge includes, but is not limited to, staff to respond to initial request for service; arrangement conference with family or responsible party; preparation and filing of necessary certificates and permits; placement of obituary notices; planning of funeral arrangements; and coordination of service with cemetery, crematory, vault companies, and others as required. Also included in this charge are overhead expenses relative to our facility such as insurance, maintenance and utility expenses, and administrative costs. This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.)

Surcharge for expedited service	\$150
Insurance assignment processing.....	\$75
Death certificate reorder (after 30 days).....	\$20
Death certificate correction	\$30
Mailing (priority, confirmed) of death certificates	\$15
Mailing (registered, within continental U.S.) of cremated remains (incl. container).....	\$65
Storage of cremated remains beyond 90 days	\$30/month
Scattering of cremated remains (time and place decided by CAFA)	\$75

MEMORIAL CEREMONY ALTERNATIVES

Note: A \$100 surcharge will be added to any of the charges below for an event on Sunday or for any event away from CAFA beginning after 5 p.m.

Visitation, Wake, or Viewing (may or may not precede any of the services below):

Visitation at CAFA (one day, up to 4 hours).....**\$250**
This charge includes use of the facility and staff services.

Limited family viewing at CAFA (2 hours, 25 people)**\$200**

Personal identification at CAFA (up to 10 people for 10 minutes).....**\$50**
This charge includes use of the facility.

Visitation at other location (home, church, etc.) (one day, up to 2 hours)**\$225**
Each additional hour is \$50. This charge is for staff services. In addition, in many cases, the facility may charge a rental fee.

Funeral Ceremony (up to 2 hours; may include graveside service):

Private ceremony at CAFA.....**\$275**
Each additional hour is \$50. This charge includes use of the facility and the services of a funeral director.

Ceremony at other location (church, hall, etc.) **\$250**
Each additional hour is \$50. This charge is for the services of a funeral director and staff. In addition, the facility may charge a rental fee.

Ceremony at other location (same day as visitation at same location).....**\$150**

Ceremony at Chesapeake Crematory (up to 1 hour, plus facility fee)**\$150**

Graveside Service (without prior ceremony elsewhere) **\$195**
This charge includes the services of a funeral director. In addition, the cemetery will charge its own fees.

Memorial Service (without the body present):

Memorial service (up to 45 people, up to 2 hours) at CAFA**\$225**
This charge includes use of the facility and staff services.

Memorial service (up to 2 hours) at other location**\$195**
This charge is for staff services. In addition, the facility may charge a rental fee.

TRANSPORTATION

Each charge below includes the services of a driver and vehicle expenses.

All vehicles: Surcharge of \$2 per mile, plus tolls, above 50 miles roundtrip. Surcharge of \$50 if extra staff is required.

Transfer of body:

Van from place of death	\$225
Van to other locations	\$175
Hearse	\$250
Limousine (up to 10 passengers for 4 hours)	\$295
Limousine (up to 14 passengers for 4 hours)	\$375
Additional vehicle to cemetery	\$125
Courier to obtain signed death certificate	\$50*
Errands and deliveries per stop	\$50

*This charge will be required on all prepaid contracts (to be refunded if not applicable).

Note: Certain services may be provided off-premises by other funeral service providers.

PREPARATION OF THE BODY

EMBALMING\$475

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as a direct cremation or immediate burial.

OTHER PREPARATION OF REMAINS

Preparation for identification only	\$70
Bathing and Disinfecting (without embalming)	\$195

(Note: Viewing of the body may be restricted if either of the above two preparation options is selected.)

Dressing (available only after embalming or bathing)	\$75
Casketing	\$50
Cosmetics	\$30
Staff hairdresser	\$50
Refrigeration (per day)	\$50
Other sheltering of remains beyond 48 hours (per day)	\$20
Restoration/additional preparation following donation	\$150
Surcharge after autopsy	\$75

ALTERNATIVE SERVICE PACKAGES (without ceremonies)

Please note: No visitation (other than a personal identification) or service with the body (other than a graveside service) may be added to any of the selections below.

Direct Cremation\$750 to \$3485

A direct cremation is one without any gathering with the body other than an identification. Our charge for direct cremation includes basic services of funeral director & staff, transfer of remains from local place of death and to the crematory, filing of the death certificate, and a simple temporary container for the cremated remains. **It does not include the crematory fee (\$175).**

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are unfinished wood boxes and fiberboard boxes. **Note: CAFA does not require the purchase of a container for direct cremation.**

Direct cremation without container or with container provided by purchaser**\$750**
Direct cremation with minimum cardboard container selected from CAFA**\$800**
Direct cremation with unfinished pine box **\$1145**
Direct cremation with cremation container from CAFA (in addition to cost of container)**\$750**

Immediate Burial..... \$1195 to \$15690

An immediate burial is one without any prior viewing or service. (A graveside service may be added.) This charge includes transfer of the body from local place of death, transport of body to local cemetery, and basic services of funeral director and staff. This charge does not include an outer burial container or facilities or staff for visitation or ceremony.

Immediate burial with casket provided by purchaser**\$1195**
Immediate burial with unfinished pine box**\$1590**
Immediate burial with other casket selected from CAFA (in addition to cost of casket)**\$1195**

Forwarding Remains to Another Funeral Home\$1325

This charge includes transfer of the body from local place of death, basic services of funeral director and staff, embalming, and local transportation to airport. It does not include the container, visitation, or ceremonies prior to the forwarding of the body. (You may add dressing, casketing, cosmetics, and the casket of your choice. For international shipping, additional fees will apply.)

Receiving of Remains from Another Funeral Home\$1095

This charge includes basic services of funeral director and staff, temporary shelter and local transportation of the body from the airport and to a cemetery or crematory. It does not include visitation or ceremony. (You may add a graveside service only.)

MERCHANDISE

Listed below are CAFA's regular offerings. Other items may be obtained on request.
Rush orders of memorial items not in stock may incur an overnight-shipping charge.

Ceremony Items:

Acknowledgement cards (per 25).....	\$15
Prayer cards/memorial folders (per 100).....	\$40
Surcharge for customized cards/folders	\$50
Register book.....	\$20 or \$35
Floral arrangement.....	\$75 to \$995

Urns.....\$75 to \$3995

Keepsake Urns.....	\$25 to \$995
Keepsake Jewelry	\$150 to \$4250

Engraving.....\$35 to \$195

Caskets.....\$395 to \$14495

A complete price list will be provided at CAFA.

Alternative Containers (for cremation):

Oak <i>rental</i> casket, including purchase of corrugated cremation liner with crepe interior	\$695
Plain cardboard container (available with direct cremation only).....	\$50
Other alternative containers.....	\$395 to \$2735

A complete price list will be provided at CAFA.

Outer Burial Containers.....\$635 to \$2995

A complete price list will be provided at CAFA.

Tent and greens, chairs, lowering device \$175 |

Shipping containers:

Air tray (minimum requirement for casket shipping).....	\$150
Oversize air tray.....	\$200
Combination casket-air tray.....	\$250
Oversize combination casket-air tray	\$295

Disclaimer of Warranties: The only warranties, express or implied, granted in connection with the goods sold by CAFA are the express written warranties, if any, extended by the manufacturers thereof. No other warranties, express or implied, are extended by CAFA.

CHESAPEAKE CREMATORY CHARGES (cash advance items on CAFA contracts):

Cremation (adult).....	\$175
Surcharge above 300 lbs.....	\$150-\$300
Witnessing	\$100
Use of facility for service (up to 1 hour)	\$150

COMPLETE SERVICE PLANS: CREMATION

Below are some common service totals for cremation; there are many other possible combinations. For each listed here, a funeral or memorial service, hairstyling, urn, register book, folders or cards are extra. In addition, a \$50 charge applies if a separate trip is required to secure the death certificate.

Minimum Cremation..... \$925

Direct cremation (services of staff, transfer of body from local place of death and to crematory; \$750), identification of the deceased by photo or at home or nursing home, crematory fee (\$175).

Personal Identification and Cremation \$1045

Direct cremation (services of staff, transfer of body from local place of death and to crematory; \$750), preparation for identification (\$70), personal identification at CAFA (\$50), crematory fee (\$175). (You may add an alternative container for \$50 to \$2735.)

You may not add a viewing or funeral to the above two plans. You may add any service or merchandise to those below.

Cremation with Service at Crematory\$2765

Basic services of funeral director and staff (\$995), transfer of body from local place of death and to crematory (\$400), bathing and disinfecting (\$195), dressing (\$75), casketing (\$50), cloth-covered fiberboard casket with crepe interior (Union, \$475), one-hour gathering at crematory (\$150 staff + \$150 facility), crematory fee (\$175).

Limited Family Viewing and Cremation.....\$2815

Basic services of funeral director and staff (\$995), transfer of body from local place of death and to crematory (\$400), bathing and disinfecting (\$195), dressing (\$75), casketing (\$50), cosmetics (\$30), limited family visitation at CAFA (\$200), cloth-covered particle board casket with crepe interior (55 Oval Top, \$695) or oak rental casket with cremation liner (\$695), crematory fee (\$175).

Traditional Cremation\$3145

Basic services of funeral director and staff (\$995), transfer of body from local place of death and to crematory (\$400), embalming (\$475), dressing (\$75), casketing (\$50), cosmetics (\$30), visitation at CAFA (\$250), cloth-covered particle board casket with crepe interior (55 Oval Top, \$695) or oak rental casket with cremation liner (\$695), crematory fee (\$175). (No funeral ceremony included.)

Church Service and Cremation.....\$3755

Basic services of funeral director and staff (\$995), transfer of the body from local place of death (\$225), embalming (\$475), dressing (\$75), casketing (\$50), cosmetics (\$30), hearse to church (\$250), visitation and same-day funeral service in church (\$375), laminated fiberwood cremation casket with crepe interior (Longley, \$1105), crematory fee (\$175).

COMPLETE SERVICE PLANS: BURIAL

Listed below are some common service totals for burial; there are many other combinations. For each listed here, hairstyling, register book, folders or cards, vault or liner, cemetery fees, and clergy/church fees are extra. In addition, a \$50 charge applies if a separate trip is required to secure the death certificate.

Immediate Burial (No Service)\$1590

Immediate burial (services of staff, transfer of the body from local place of death and to local cemetery by van, casketing; \$1195), unfinished pine box with no interior (\$395). (No preparation of the body, visitation, or service.)

Immediate Burial with Hearse & Graveside Service\$1930

Immediate burial (services of staff, transfer of the body from local place of death and to local cemetery by van, casketing; \$1195), hearse (\$75), graveside service (\$195), flannel-covered corrugated casket with twill interior (Minimum Cloth, \$465). (No preparation of the body or visitation.)

You may not add a viewing or funeral to the above two plans. You may add any service or merchandise to those below.

Limited Family Viewing and Graveside Service\$2910

Basic services of funeral director and staff (\$995), transfer of the body from local place of death and to local cemetery by hearse (\$475), bathing and disinfecting (\$195), dressing (\$75), casketing (\$50), cosmetics (\$30), limited family visitation at CAFA (\$200), graveside service (\$195), cloth-covered particle board casket with crepe interior (55 Oval Top, \$695).

Traditional Viewing and Funeral.....\$3470

Basic services of funeral director and staff (\$995), transfer of the body from local place of death (\$225), embalming (\$475), dressing (\$75), casketing (\$50), cosmetics (\$30), visitation and same-day funeral service in church (\$375), hearse to local cemetery (\$250), non-warranted 20 gauge steel casket with crepe interior (Sutton, \$995).

Deluxe Viewing and Funeral\$4780

Basic services of funeral director and staff (\$995), transfer of the body from local place of death (\$225), embalming (\$475), dressing (\$75), casketing (\$50), cosmetics (\$30), two-day visitation at CAFA (\$500), funeral service in church (\$250), hearse and limousine to local cemetery (\$545), veneer woods casket with pecan finish (840 Pecan, \$1635) or warranted 20 gauge steel casket (Essex, \$1635).

OUR PRICE GUARANTEE

CAFA will match any price for an identical service, casket, or urn listed on a current price list published by any retail funeral merchandise provider within 25 miles of CAFA. The service and/or merchandise must be listed on CAFA's General Price List, Casket Price List, Outer Burial Container Price List, or Urn Price List.

CAFA offers *free* delivery of caskets to any funeral home and of outer burial containers to any cemetery within 25 miles of CAFA.

ALSO: Ask how you can save with one of our special Memorial Packages--featuring floral tributes, stationery items, keepsakes, and other unique ways to cherish memories.

PAYMENT AND CREDIT TERMS

Cremation and Funeral Alternatives (CAFA) provides this information to all clients so they are fully informed of their payment and credit rights and responsibilities. These policies are essential to maintaining the low prices that benefit all CAFA clients.

Payment in full is due at the time of service. Disposition will not be performed until said payment is received by CAFA.

- CAFA accepts the following forms of payment:
- Cash, money order, cashier's check, or certified check;
- Transaction authorized by Visa, MasterCard, or Discover;
- Proof of eligibility for and signed assignment to CAFA of benefits (e.g. life insurance or burial assistance grant); or
- Personal check (with proper identification).

Estates: CAFA does not invoice estates unless the attorney signs the funeral contract. You are encouraged to apply for reimbursement from the estate if one is established.

Contracts involving shipment of remains must be paid by the time of shipping. Airline and consulate charges (like other cash advances) are best estimates only; the buyer is responsible for paying the actual, documented cash advances incurred by CAFA for the buyer.

**For more information, call CAFA at 410-321-1005.
Or email: info@cafa.com.**